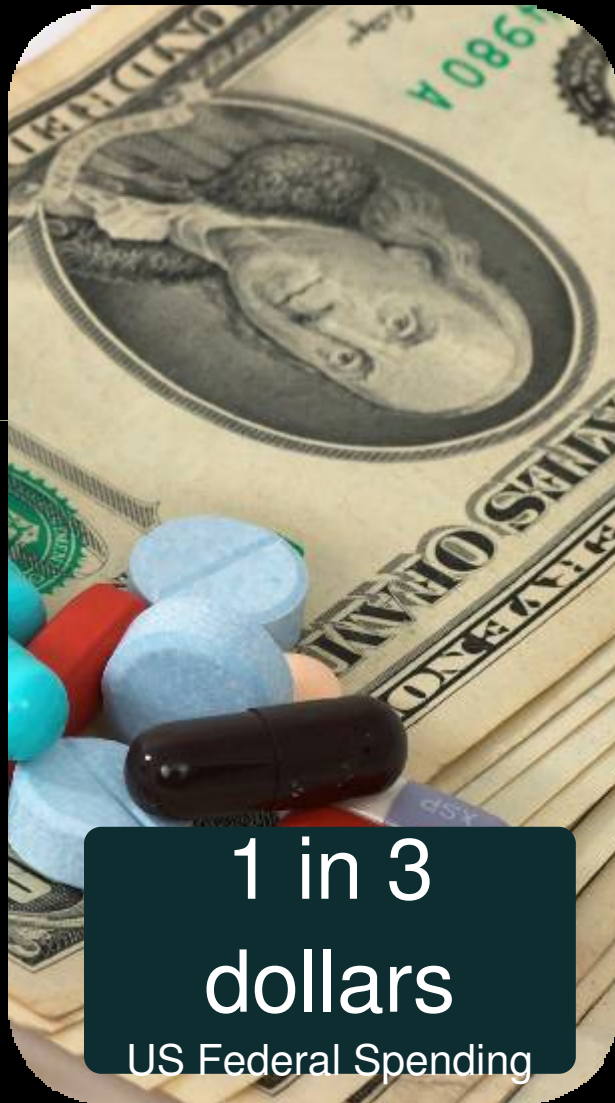


mHealth Regulations. Navigating the

PA



This is not a problem of need ...

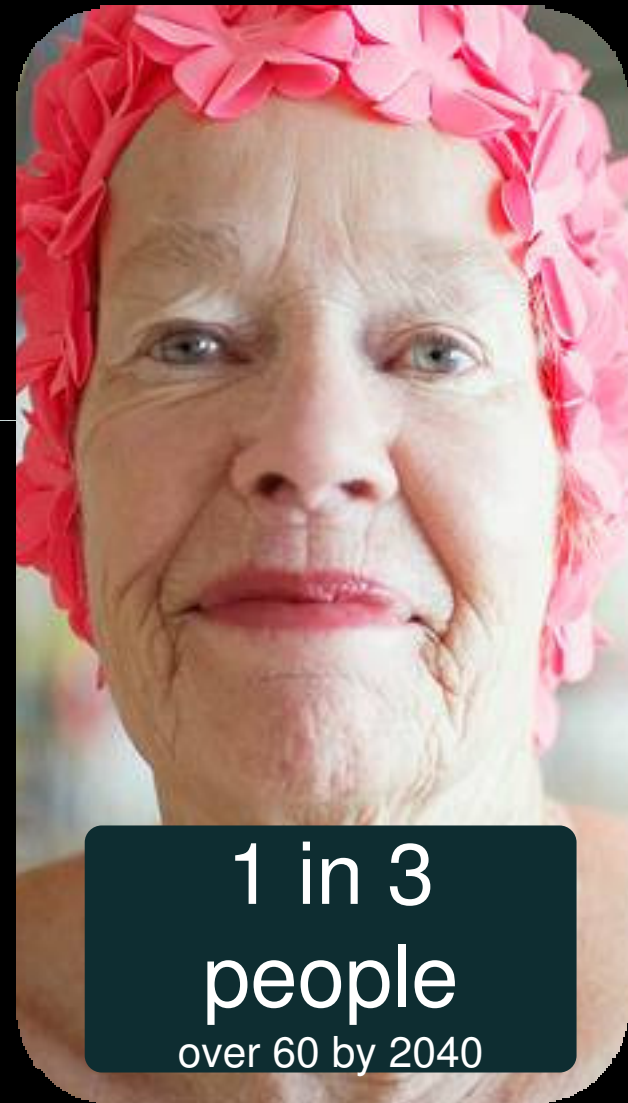


1 in 3
dollars

US Federal Spending



1 in 3 kids
born in the US today
will contract Type II
Diabetes



1 in 3
people
over 60 by 2040

. . . or technology

5Bn

mobile users
worldwide

80%

worlds population live
within range of a
mobile network

66%

of mobile users live in
emerging markets

>25% pa

Smartphone adoption
growing worldwide



\$15
2010

500M

Active user



founded: 2006



100M

tweets daily

founded: 2006

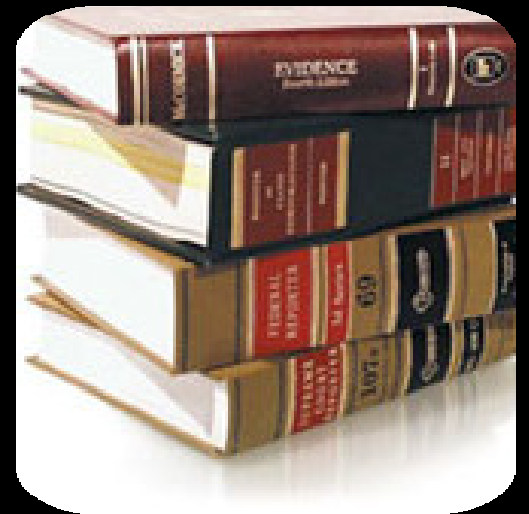
So what's the problem ?



Business Model



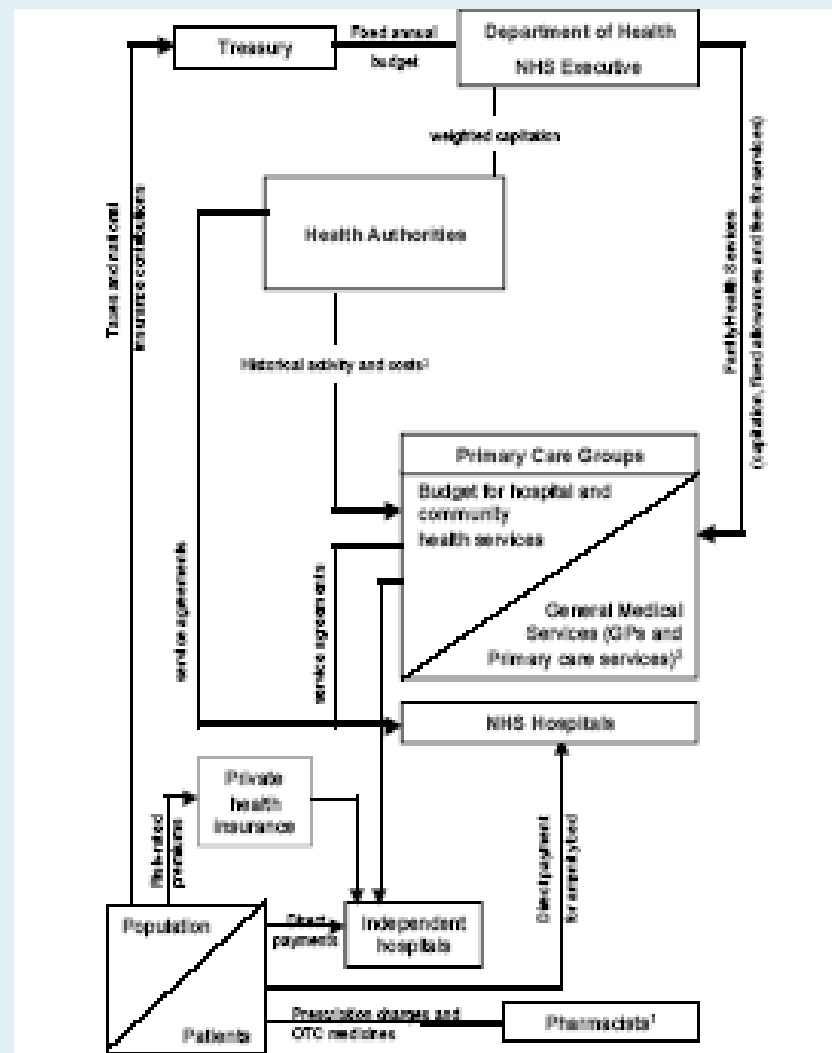
Regulations



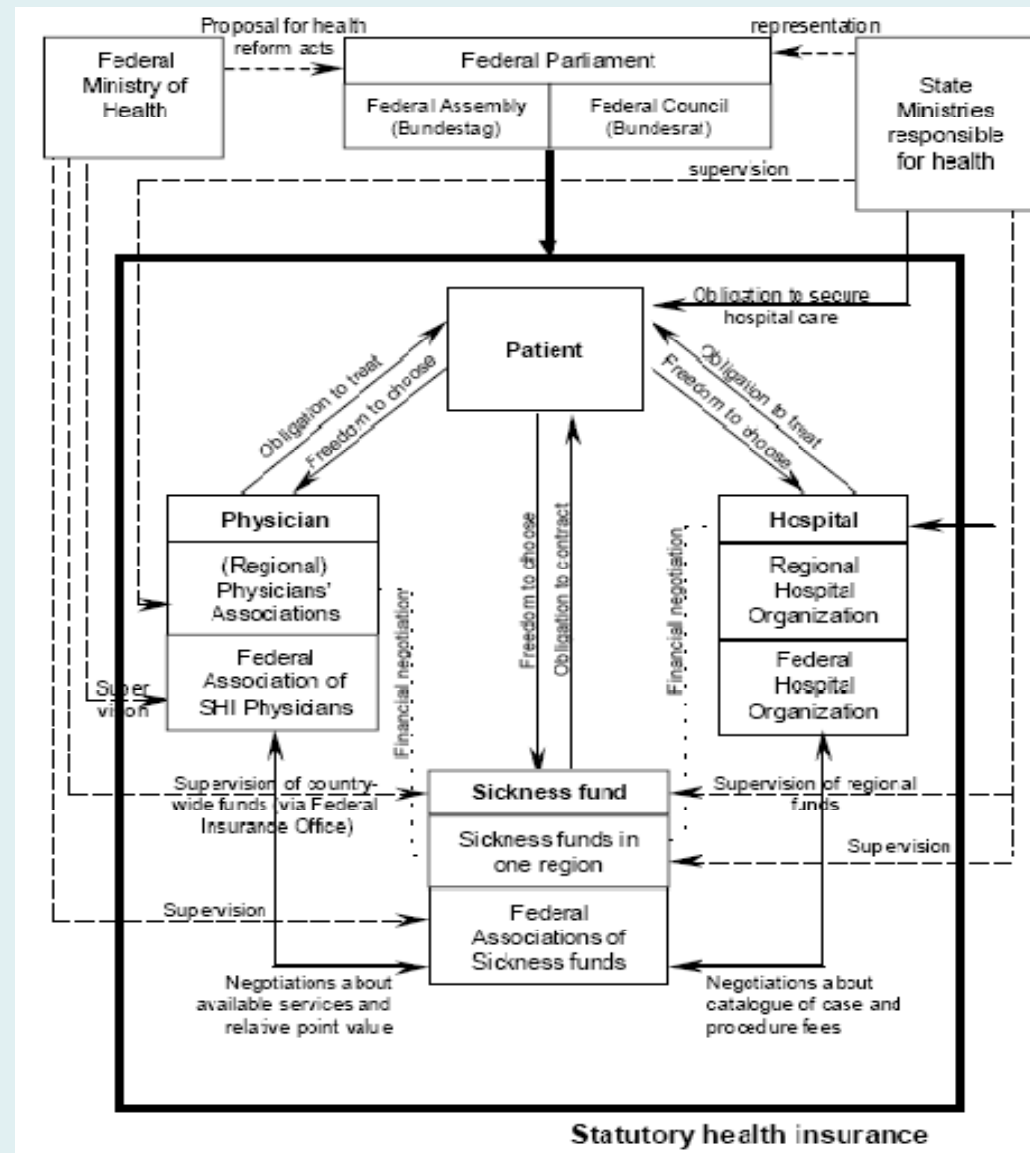
Business Model



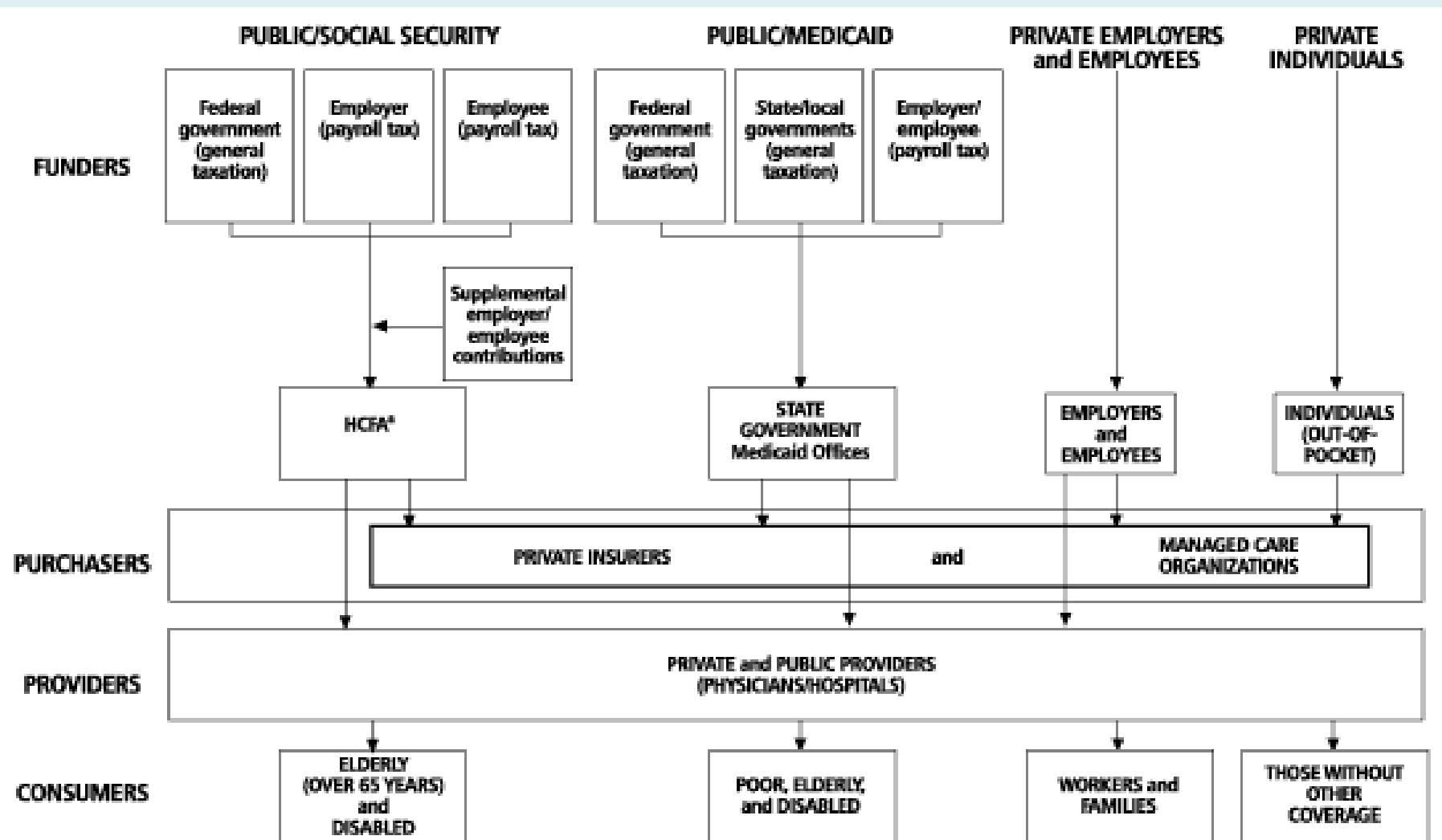
Healthcare Business Model



Healthcare Business Model

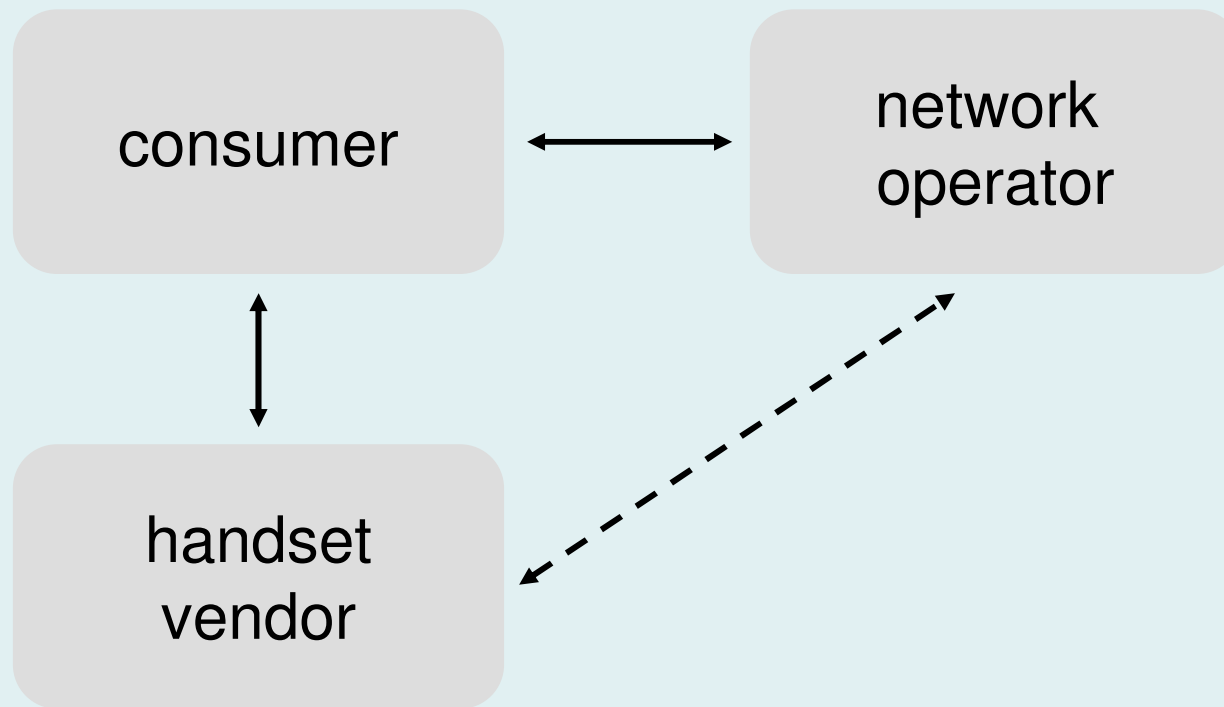


Healthcare Business Model





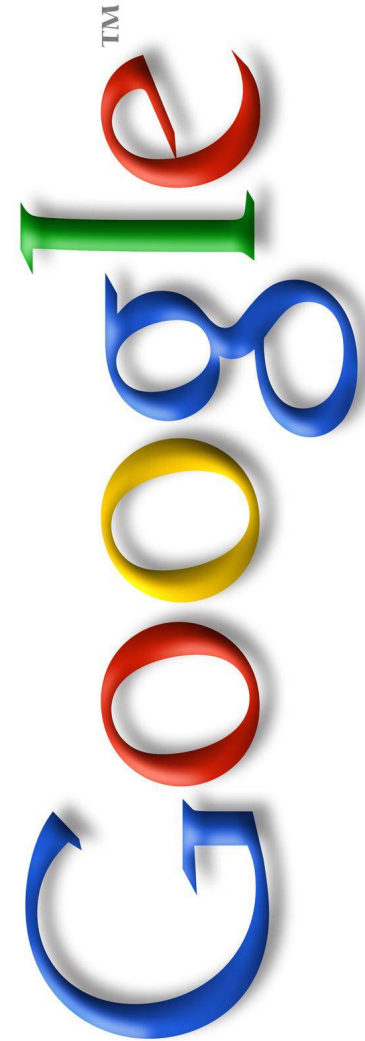
Mobile Business Model



Regulations



Rockville meets Silicon Valley



Rockville meets Silicon Valley



Patient Centric

Safety First

Demonstrate efficacy

“at least, do no harm”



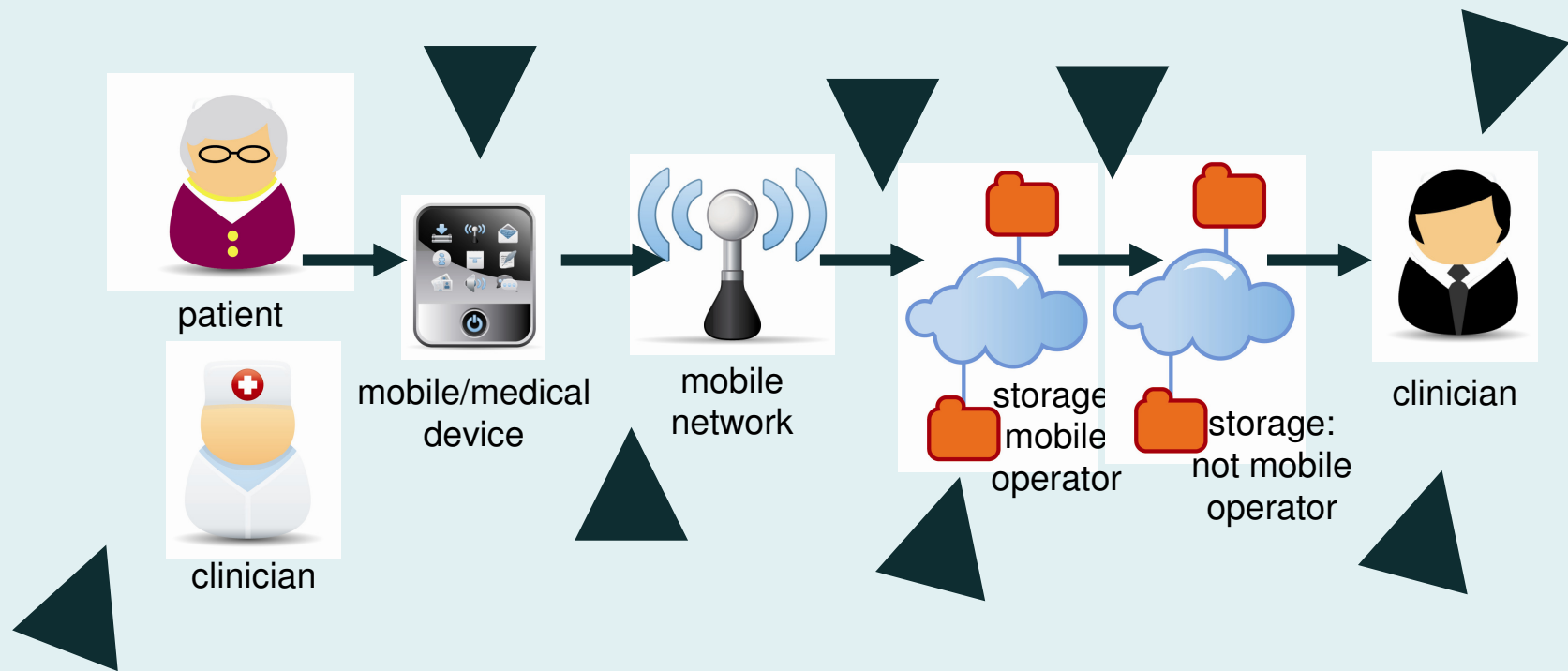
Market Centric

Maximize consumer value

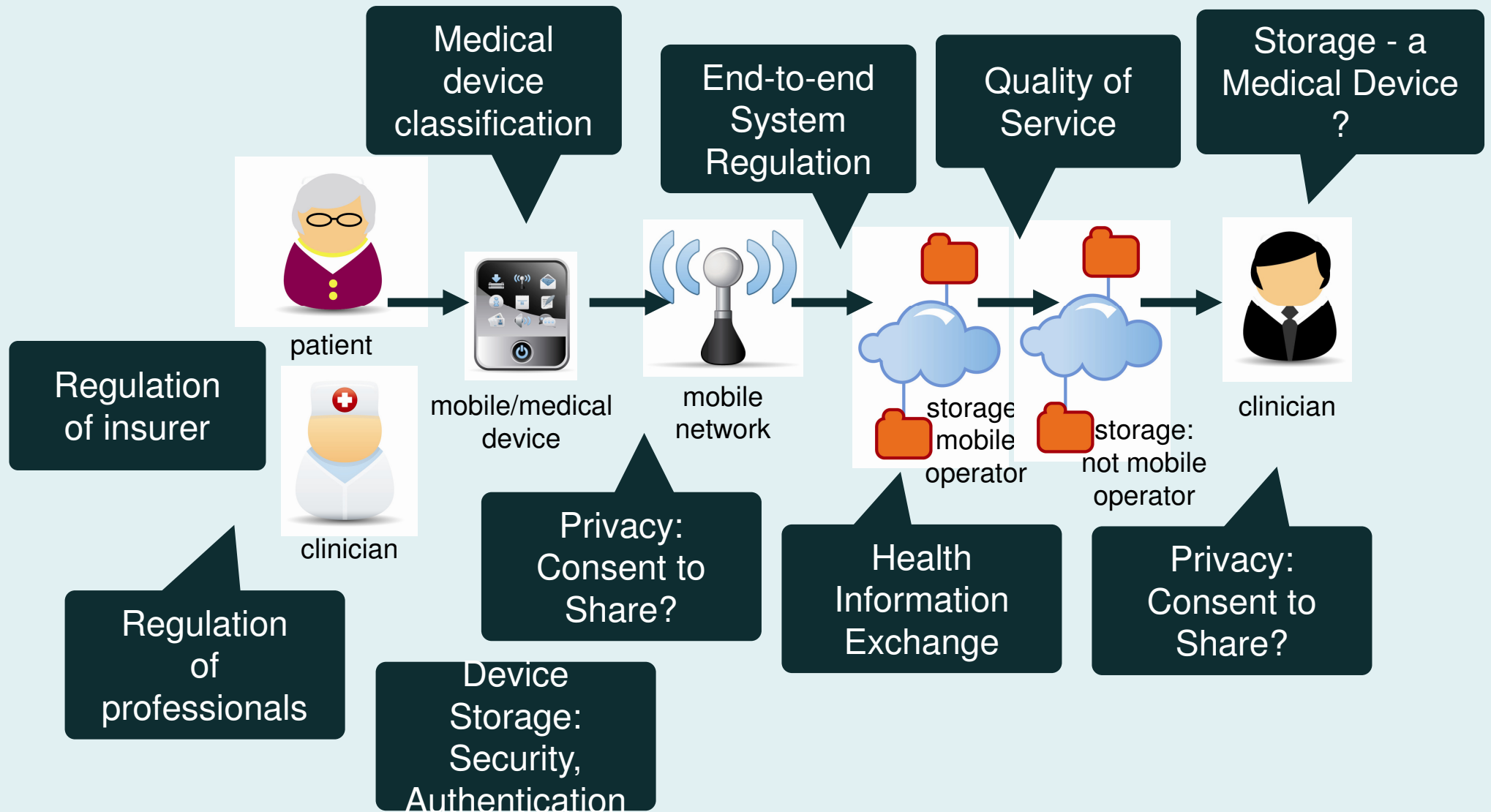
Foster competition

“Just enough”

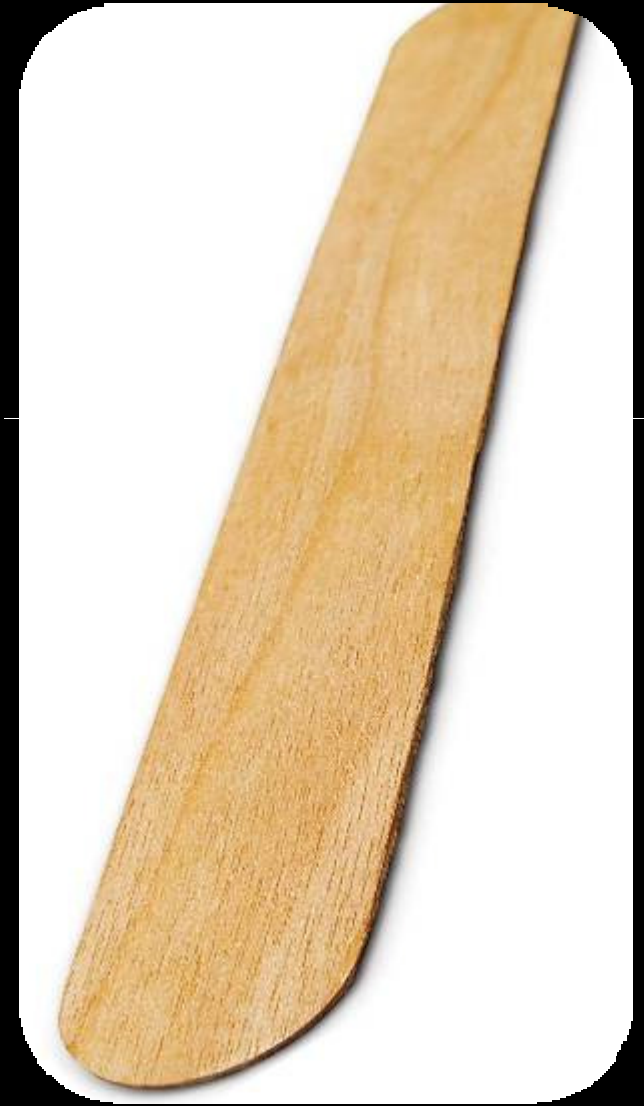
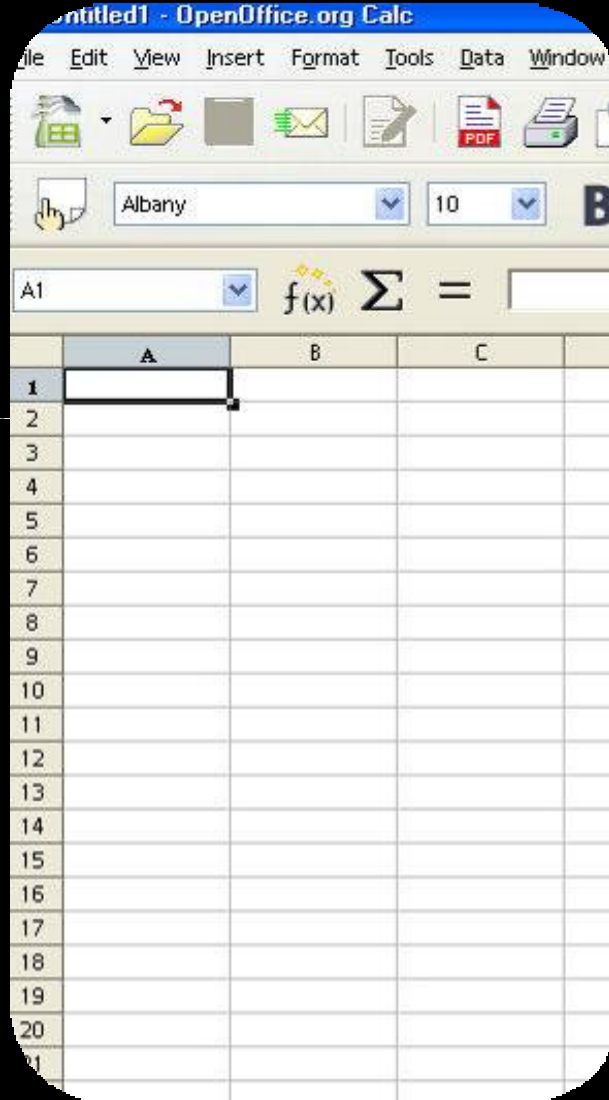
Regulatory Touchpoints



Regulatory Touchpoints



Medical Device



Geographic Variabilities

USA

Many take the lead from USA.

Patients are accustomed to paying 'out of pocket' for healthcare



Developing Economies

one of the fastest growing regions in adoption of mobile technologies. The appetite for innovation is high, and the regulatory restrictions are relatively low.

Gulf

With good funding, and fast-evolving infrastructure this region is an 'emerging market' from the point of view of maturity of infrastructure and regulations

Regulatory Innovation. From DHealth to MHealth



Regulatory Innovation – parallels with D-Health



“At least do no harm”

Encourage
Modularity

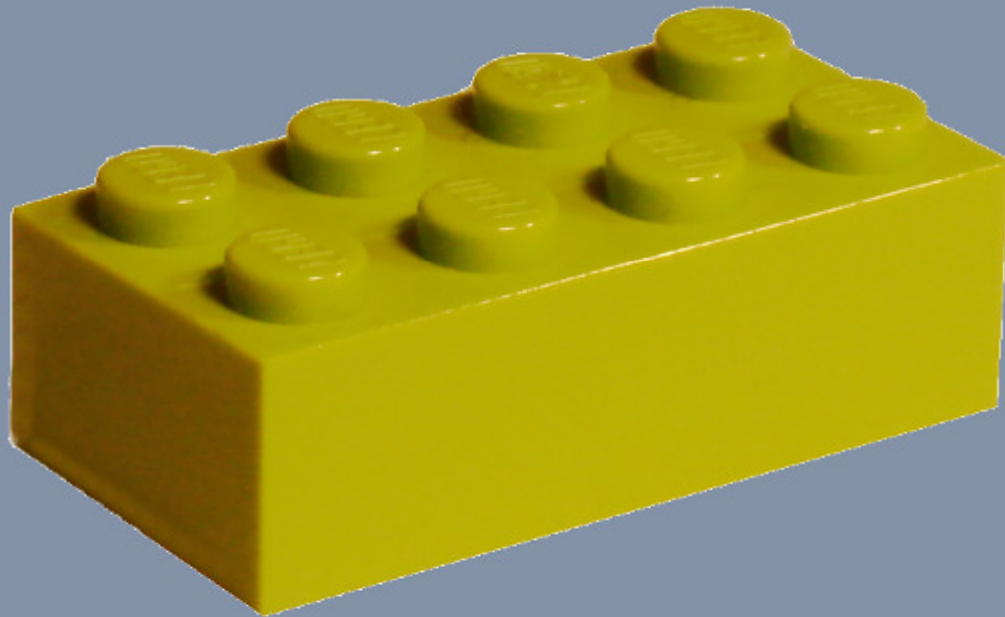
Regulatory Innovation – “At least do no harm”



Parallel Throughput
Trials

Adaptive Regulatory
Systems

Regulatory Innovation – Encourage Modularity



Conditional
Approval

Open Systems

Information
improves trials

Information
improves outcomes

Regulatory Innovation



mHealth Regulations. Navigating the Maze



